

**SULPHUR SPRINGS UNION SCHOOL DISTRICT  
27000 Weyerhaeuser Way  
Santa Clarita, CA 91351  
PHONE: (661) 252-5131**

---

**RFQ: E-rate Category 2 Equipment  
RFQ NO: 01 (2021/2022)  
Posting Date: December 07, 2020**

**PLEASE RESPOND ON THE FOLLOWING FORM(S), BY ENTERING YOUR PRICES FOR THE ITEMS LISTED. WHERE APPLICABLE, INDICATE ALTERNATE BRAND, MODEL, ETC. DISTRICT RESERVES THE RIGHT TO AWARD BY LOT OR ITEM. PLEASE DIRECT QUESTIONS TO THE DISTRICT REPRESENTATIVE CONTACT LISTED BELOW. DELIVERY IS SULPHUR SPRINGS UNION SCHOOL DISTRICT, 27000 WEYERHAEUSER WAY, SANTA CLARITA, CA, 91351. PAYMENT TERMS NET 30 DAYS.**

**RESPONSE REQUIRED BY 3:00 PM PST ON DUE DATE TO THE EMAIL ADDRESS LISTED BELOW.  
EMAILS MUST INCLUDE THE RFQ NUMBER IN THEIR SUBJECT LINE. SEE ADDITIONAL SUBMISSION  
REQUIREMENTS ON PAGE 8.**

**DUE DATE: January 08, 2021 3:00 PM PST  
RFQ NO: 01 (2021/2022)**

**CONTACT: Dean Elliott  
PHONE: 661-252-5131 Ext. 262  
EMAIL: [techrfp@sssd.k12.ca.us](mailto:techrfp@sssd.k12.ca.us)**

**IMPORTANT NOTE:** PLEASE INCLUDE SUB-TOTAL, APPLICABLE DISCOUNTS, SHIPPING & HANDLING, SALES TAX AND TOTAL COST ON YOUR QUOTATION.

QUOTATIONS MUST BE AS SPECIFIED OR EQUAL. ALL EQUIVALENT OR ALTERNATE ITEMS MUST INCLUDE SPECIFICATIONS DEMONSTRATING EQUIVALENCY. THE DISTRICT RESERVES THE RIGHT TO REQUIRE SAMPLES OR WORKING DEMO EQUIPMENT ON-SITE FOR TESTING, PRIOR TO AWARD AND FINAL SELECTION OF BRAND AND/OR MODEL, BASED ON REQUIREMENTS AND INFORMATION SUPPLIED BY VENDOR. THE DISTRICT IS UNDER NO OBLIGATION TO PROCURE ANY ITEMS OR SERVICES, OR TO PROCURE ANY ITEMS OR SERVICES FROM ANY PARTICULAR SOURCE OR UPON ANY PARTICULAR BASIS. ALL SAMPLES OR DEMO UNITS WILL BE RETURNED AFTER TESTING IS COMPLETE.

## **RFQ CMAS/NASPO Requirements**

For the purposes of this RFQ, the term “Service Provider” and “Vendor” may be used interchangeably and have the same meaning, whether stated or not.

All Service Providers/vendors responding to the posted Form 470 are to be listed as California Multiple Awards Schedule (CMAS) and/or NASPO VALUEPOINT Service Providers. Public Contract Code (PCC) Sections 10290 et seq. and 12101.5 include approval for local government agencies to use CMAS for acquisition of information technology and non-information technology products and services.

A local government agency is any city, county, city and county, district, or other local governmental body or corporation, including the California State Universities (CSU) and University of California (UC) systems, K-12 schools and community colleges empowered to expend public funds.

FOR CMAS: In addition to the requirements outlined in this RFQ, service providers may be subject to additional requirements as outlined in the CMAS Program:

<https://www.dgs.ca.gov/PD/About/Page-Content/PD-Branch-Intro-Accordion-List/Acquisitions/California-Multiple-Award-Schedules>

For NASPO VALUEPOINT: All proposals must be submitted by NASPO VALUEPOINT Authorized Resellers that have been approved by the State Contract Administrator.

Public Contract Code sections 10298-10299 allow the Department of General Services, Procurement Division (DGS-PD) to enter into cooperative purchasing agreements with other states. Cooperative agreements are available to all State of California governmental entities (State departments, agencies, cities, counties, school districts, universities, etc.) that expend public funds for the acquisition of both goods and services.

The DGS-PD has elected to participate in the following multi-state cooperative agreements established by other states participating in the NASPO ValuePoint Cooperative Program and other cooperative programs as specified in the link below.

<https://www.dgs.ca.gov/PD/Services/Page-Content/Procurement-Division-Services-List-Folder/Find-Leveraged-Procurement-Agreements>

It is the responsibility for service providers to familiarize themselves with CMAS and/or NASPO VALUEPOINT requirements.

## **E-RATE SUPPLEMENTAL TERMS AND CONDITIONS**

Signed copy to be returned with bid response.

The Telecommunications Act of 1996 established a fund by which Schools and Libraries across the Country could access discounts on eligible telecommunications products and services. The program is commonly known as the E-rate Program. The eligibility for discounts on internet access, telecommunications products and services, internal connection products, services and maintenance is determined by the Federal Communications Commission (FCC). Funding is made available upon application approval by the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC), which was established by the Act. The amount of discount is based on the numbers of students receiving free and reduced price meals.

### **1) E-RATE CONTINGENCY**

The project herein is contingent upon the approval of funding from the Universal Service Fund's Schools and Libraries Program, otherwise known as E-rate. Even after award of contract(s) and/or E-rate funding approval is obtained, the District may or may not proceed with the project, in whole or in part. Execution of the project, in whole or in part, is solely at the discretion of the District.

### **2) SERVICE PROVIDER REQUIREMENTS**

The District expects Service Providers to make themselves thoroughly familiar with any rules or regulations regarding the E-rate program.

- a. Service Providers are required to be in full compliance with all current requirements and future requirements issued by the SLD throughout the contractual period of any contract entered into as a result of this RFP.
- b. Service Providers are responsible for providing a valid SPIN (Service Provider Identification Number). More information about obtaining a SPIN may be found at this website: <https://www.usac.org/e-rate/service-providers/step-1-obtain-a-spin/>
- c. Service Providers are responsible for providing a valid Federal Communications Commission (FCC) Registration Number (FRN) at the time the bid is submitted. More information about obtaining an FRN may be found at this website: <https://fjallfoss.fcc.gov/coresWeb/publicHome.do>
- d. Service Providers are responsible for providing evidence of FCC Green Light Status at the time the bid is submitted. Any potential bidder found to be in Red Light Status must provide an explanation of the steps it is undertaking to be removed to Red Light Status and the expected timeframe for resolution. A Service Provider's sustained Red Light Status may be grounds for contract termination as it could prohibit the Service Provider from providing E-rate discounts in a timely manner which would cause harm to the Applicant. More information about FCC Red and Green Light Status may be found at this website: [http://www.fcc.gov/debt\\_collection/welcome.html](http://www.fcc.gov/debt_collection/welcome.html)
- e. Products and services must be delivered before billing can commence. At no time may the Service Provider invoice before July 1, 2021.
- f. Prices must be held firm for the duration of the associated E-rate Funding Year(s) or until all work associated with the project is complete (including any contract and USAC approved extensions).

- g. Goods and services provided shall be clearly designated as “E-rate Eligible”. Non-eligible goods and services shall be clearly called out as 100% non-eligible or shall be “cost allocated” to show the percentage of eligible costs per SLD guidelines.
- h. **Within one (1) week of award, the awarded Service Provider must provide the District a bill of materials using a completed USAC “Item 21 Template”. Subsequent schedules of values and invoices for each site must match Item 21 Attachment or subsequent service substitutions. A summary sheet must also be provided to provide the cumulative amount for all sites.**
- i. In the event of questions during an E-rate pre-commitment review, post-commitment review and/or audit inquiry, the awarded Service Provider is expected to reply within 3 days to questions associated with its proposal.
- j. The awarded Service Provider is required to send copies of all forms and invoices to the District prior to invoicing USAC for pre-approval. Failure to comply with this requirement may result in the District placing the vendor on an “Invoice Check” with the USAC <https://www.usac.org/e-rate/applicant-process/invoicing/invoice-check/>
- k. Services providers must comply with the FCC rules for Lowest Corresponding Price (“LCP”). Further details on LCP may be obtained at USAC’s website: <https://www.usac.org/e-rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/>

### **3) SERVICE PROVIDER ACKNOWLEDGEMENTS**

- a. The Service Provider acknowledges that no change in the products and/or services specified in this document will be allowed without prior written approval from the district and a USAC service substitution approval with the exception of a Global Service Substitutions.
- b. The Service Provider acknowledges that all pricing and technology infrastructure information in its bid shall be considered as public and non-confidential pursuant to §54.504 (2)(i)(ii).
- c. The Service Provider acknowledges that its offer is considered to be the lowest corresponding price pursuant to § 54.511(b). Further details on LCP may be obtained at USAC’s website: <https://www.usac.org/e-rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/>. Should it not be the lowest corresponding price, the service provider must disclose the conditions leading to the applicant being charged in excess of lowest corresponding price.
- d. BIDDERS are required to comply with the FCC’s Lowest Corresponding Price (“LCP”) Requirement for all equipment and Services. BIDDER acknowledges that BIDDER is solely responsible to comply with LCP requirements. To the extent that USAC finds an LCP violation and reduces the E-rate Funding, BIDDER agrees that it will not hold the DISTRICT liable for any shortfall in E-rate funding and will be responsible for any ensuing appeals, COMADS and/or RIDFS.
- e. The Service Provider attests that its offer does not violate the FCC’s REPORT AND ORDER, FURTHER NOTICE OF PROPOSED RULEMAKING, AND ORDER in the matter of “Protecting Against National Security Threats to the Communications Supply Chain Through FCC Programs” (FCC 19-121, adopted November 22, 2019, released November 26, 2019) and provisions contained in the

Order and any subsequent Orders related to the FNPRM referenced in FCC 19-121. FCC 19-121 can be viewed at <https://docs.fcc.gov/public/attachments/FCC-19-121A1.pdf>

- f. This offer is in full compliance with USAC's Free Services Advisory <https://www.usac.org/e-rate/applicant-process/competitive-bidding/free-services-advisory/>. There are no free services offered that would predicate an artificial discount and preclude the applicant from paying its proportionate non-discounted share of costs. The service provider agrees to provide substantiating documentation to support this assertion should the applicant, USAC, or the FCC request it.

#### **4) STARTING SERVICES/ADVANCE INSTALLATION – Category 1 Services**


The annual E-rate Funding Year begins on July 1 and expires on June 30 of each calendar year. Regardless of the contract "effective date", E-rate eligible goods and/or services requested in this RFP shall be delivered no earlier than the start of the 2021 funding year (July 1, 2021). If Category 1 services (Telecommunication Services and Internet access) will begin on or shortly after July 1 of a funding year, the service provider, in some cases, may need to undertake some construction and installation work prior to the beginning of that funding year. Within the limitations indicated below, the infrastructure costs of a service provider can be deemed to be delivered at the same time that the associated Category 1 services begin. That is, if services begin on July 1, then the delivery of service provider infrastructure necessary for those services can be considered as also delivered on July 1. However, NO INVOICING can take place prior to July 1 of the associated Funding Year.

#### **EARLY FUNDING CONDITIONS**

##### **Category 1**

There are four conditions that must be met in order for USAC to provide support in a funding year for Category 1 infrastructure costs incurred prior to that funding year.

- *Initiation of installation cannot take place before selection of the service provider pursuant to a posted Form 470 and in any event no earlier than six months prior to July 1 of the funding year.*
- *The Category 1 service must depend on the installation of the infrastructure.*
- *The underlying Category 1 service cannot have a service start date prior to July 1 of the funding year.*
- *No invoices can be submitted to USAC for reimbursement prior to July 1 of the funding year.*

For more information, please refer to the FCC Order involving the Nassau County Board of Cooperative Educational Services (DA 02-3365 , released December 6, 2002). This FCC decision only applies to Priority 1 services (telecommunications services and Internet access).

The complete text can be found at the following URL:


<https://www.usac.org/e-rate/applicant-process/starting-services/advance-installation/>

##### **Category 2**

There is one condition that allows USAC to provide support in a funding year for Category 2 installation costs incurred prior to that funding year.

- *We also amend our rules for category two non-recurring services to permit applicants to seek support for category two eligible services purchased on or after April 1, three months prior to the start of funding year on July 1. This will provide schools with the flexibility to purchase equipment in*

*preparation for the summer recess and provide the maximum amount of time during the summer to install these critical networks.*

For more information, please refer to the FCC Report and Order and Further Notice of Proposed Rulemaking ([FCC 14-99](#) , released July 23, 2014). This FCC decision only applies to Category 2 services (Internal Connections).

However, NO INVOICING can take place prior to July 1 of the funding year.

**5) INVOICING**

- a. The Service Provider agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from USAC via the Form 474 Service Provider Invoice (SPI). The District will only be responsible for paying its non-discounted share of costs and does not intend to use the BEAR process (Form 472). The maximum percentage the District will be liable for is the pre-discount amount minus the funded amount as shown on the FCC Form 471 Block 5 and any identified ineligible costs. Upon the successful receipt or posting of a Funding Commitment Decision Letter from the SLD and submission, certification and USAC approval of Form 486, the District shall pay only the discounted amount beginning with the billing cycle immediately following said approval. Alternatively, should the District decide that it is in the best interest of the District to file a Form 472, the District will inform the Service Provider of its intent.
- b. All Service Provider invoicing to USAC must be completed within 120 days from the last day of service. Should the Service Provider fail to invoice USAC in a timely manner, the District will only be responsible for paying its non-discounted share.

**6) FCC/SLD AUDITABILITY**

The E-rate program requires that all records be retained for at least ten (10) years from the last date of service provided on a particular funding request. Respondent hereby agrees to retain all books, records, and other documents relative to any Agreement resulting from this RFP for ten (10) years after final payment. The District, its authorized agents, and/or auditors reserves the right to perform or have performed an audit of the records of the Respondent and therefore shall have full access to and the right to examine any of said materials within a reasonable period of time during said period.

**7) PROCUREMENT OF ADDITIONAL GOODS AND/OR SERVICES/COTERMINOUS EXPIRATION**

During the term of any Agreement resulting from this RFP, the District may elect to procure additional or like goods and/or services offered by the Respondent. Such services shall be negotiated and obtained via an official amendment to this Agreement and approval by the District's Governing Board. All terms, conditions, warranties, obligations, maintenance and support of said goods or services shall have a coterminous expiration date with the original date of this Agreement. The District shall not enter into a separate Agreement for said goods or services. Respondents must state in their proposal that they acknowledge, accept and are in agreement with coterminous expiration conditions.

I, the undersigned, as an authorized agent of \_\_\_\_\_ (Service Provider Name), hereby certify that I have read the E-rate Supplemental Terms and Conditions, am fully compliant and intend to cooperate with the E-rate process as outlined above.

**Signature:** \_\_\_\_\_ **Title:** \_\_\_\_\_

**Phone Number:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**Service Provider Name:** \_\_\_\_\_

### Right to Reject Any and All Quotes

The Applicant reserves the right to reject any or all quotation submittals and to waive any informalities or regularities. The Service Provider's quotation submission is recognition of this right.

In addition, the Applicant reserves the right to fund, (proceed with project or purchase) or not to fund, regardless of E-Rate approval.

### Trade Names and Alternatives

For convenience in designation on the plans or in the specifications, certain articles or materials to be incorporated in the work may be designated under a trade name or in the name of a manufacturer. Whenever in specifications any materials, process, or article is indicated or specified by grade, patent, or proprietary name or by name of manufacturer, such specification shall be deemed to be used for the purpose of facilitating description of material, process or article desired and shall be deemed to be followed by the words "or equal," and service provider may, unless otherwise stated, offer any material, process or article which shall be substantially equal or better in every respect to that so indicated or specified. If material, process or article offered by service provider is not, in opinion of the District, substantially equal or better in every respect to that specified, then service provider shall furnish material, process or article specified. Burden of proof as to equality of any material, process or article shall rest with service provider. Without such documentation, the District cannot accept the argument on functionality equivalent or better based on cost alone. Products must be compatible with existing systems. Service Provider shall submit request together with substantiating data for substitution of any "or equal" item within the sealed bid packet at the closing of bids. Provision authorizing submission of "or equal" justification data shall not in any way authorize an extension of time for performance of this contract.

### Evaluation Criteria

The selection process for each section will include the following evaluation and point assignment/rating criteria for vendors:

<b>Category</b>	<b>Points</b>
Cost of E-rate Eligible Services	45
Cost of E-rate Ineligible Services	5
Scope of Work and Specification Compliance - Proposal meets or exceeds all technical requirements - Compatibility with existing systems - Ease of interoperability with existing systems	30
Bidders Capabilities - Ability to deliver services	20
<i>Total Possible Points</i>	100

### **Submission Instructions**

Service Provider shall provide **one (1)** original signed RFQ Responses via email and **one (1)** complete copy of their valid CMAS and/or NASPO VALUEPOINT Contract or valid web-address to all contract pages; via email to Dean Elliott at [techrfp@sssd.k12.ca.us](mailto:techrfp@sssd.k12.ca.us) by the due date and time specified on page 1.

Any questions regarding this RFQ shall be submitted in writing to the contact contained herein. Email inquiries are required. The District will not respond to phone call inquiries.

E-mail inquiries must include the RFQ number in their subject line and are to be sent by December 28, 2020 at 2:00PM PST to the following:

Dean Elliott [techrfp@sssd.k12.ca.us](mailto:techrfp@sssd.k12.ca.us)

### **Pricing Instructions**

Service Providers may provide pricing for all or any individual sections outlined below.

### **Order Information**

District reserves the right to order quantities in any size lot or lots of quantities. Pricing must remain firm for the period of April 1, 2021 thru September 30, 2022. The District reserves the right to extend the intent to purchase for an additional annual term through September 30, 2023. Vendor must continue to have a valid CMAS contract and/or continue to be a NASPO approved reseller during the term of the purchase agreement.



**PROJECT SPECIFICATIONS**  
**Section 1: Wireless Equipment**

The Goal: To provide qualified vendors with the necessary information and specifications to allow them to respond with a solution that they determine best meets those requirements.

**The District is seeking a wireless implementation, to include equipment and design. The proposed solution price must include a complete bill of materials, applicable sales tax, applicable shipping, and optional professional services.**

The scope of the project will be as follows:

- All equipment and material should be new. Used, refurbished or repurposed equipment or material will not be acceptable.
- Add additional access points with 802.11ax 4x4 dual concurrent AP with MU-MIMO and the new Wi-Fi CERTIFIED 6 wireless access points throughout the district utilizing PoE+.
- Centrally configure and manage through a wireless controller.

**MINIMUM TECHNICAL REQUIREMENTS**

In addition to the requirements listed above, the equipment included in the proposals needs to at least meet the following minimum requirements:

- Access Point shall conform to the industry standard specifications issued by IEEE 802.11a/b/g/n/ac and 802.11ax
- The interoperability compliance shall be certified by Wi-Fi Alliance
- Access Point shall contain 512 MB or higher memory for capacity
- Access Point shall provide 22 dBm or higher Tx power for 11ac client for better coverage
- Access Point shall provide 4dBi (average) gain on both 2.4GHz and 5GHz Band\*
- Access Point shall provide -101 dBm for its maximum Rx sensitivity
- Access Point shall support local serial console port
- Access Point shall support Ch.144 to allow additional non-overlapping 40 and 80MHz channel
- Access Point shall be able to leverage current Access Point mount kit and cable conduit
- Access Point shall ship with metal-based mounting bracket for durability and reliability
- Access Point shall support Beam Forming regardless types of 802.11a/g/n/ac client
- Access Point shall be 802.11ac/Wave-2 upgradeable
- Access Point shall be able to detect and identify BLE Beacon without extra hardware or module
- Standard Manufacturer Warranty

**MINIMUM HARDWARE SPECIFICATIONS**

**The district is willing to accept bids from alternative manufacturers as long as they meet or exceed the current district standard. Please see the section “Trade Names and Alternatives” in this RFQ for further information.**

**SPECIFICATIONS (Total Quantity)**

Part Number	Description	Quantity
901-R750-US00	Ruckus ZoneFlex R750 Wireless Access Point	100
SKU: 902-0195-0000	RUCKUS SPARE, T-BAR CEILING MOUNT KIT FOR MOUNTING TO FLUSH FRAME CEILING	100
Controller	Replace Zone Director ZD3025 with RUCKUS Cloud	1
Controller License	Provide recommended licenses up to 550 WAPs	

**PROJECT SPECIFICATIONS**

**Section 2: Uninterruptible Power Supply (UPS)**

The Goal: To provide qualified vendors with the necessary information and specifications to allow them to respond with a solution that they determine best meets those requirements.

**The District is seeking to purchase uninterruptible power supply (UPS), to include equipment and design.**

**The proposed solution price must include a complete bill of materials, applicable sales tax, applicable shipping, and optional professional services.**

The scope of the project will be as follows:

- The purpose of this project is to purchase a UPS with a three-year warranty at each location.
- Standard Manufacturer Warranty

**MINIMUM HARDWARE SPECIFICATIONS**

**The district is willing to accept bids from alternative manufacturers as long as they meet or exceed the current district standard. Please see the section “Trade Names and Alternatives” in this RFQ for further information.**

**SPECIFICATIONS (Total Quantity)**

<b>Part Number</b>	<b>Description</b>	<b>Quantity</b>
SMX3KRMLVNCUS	APC Smart-UPS X 3000VA Rack/Tower LCD 100-127V with Network Card	4

## PROJECT SPECIFICATIONS

### Section 3: Switching

The Goal: To provide qualified vendors with the necessary information and specifications to allow them to respond with a solution that they determine best meets those requirements.

**The District is seeking to purchase a network core and school site switching solution.**

**The proposed solution price must include a complete bill of materials, applicable sales tax, applicable shipping, and optional professional services.**

The scope of the project will be as follows:

#### School Site Switching

<b>Part Number</b>	<b>Description</b>	<b>Quantity</b>
Aruba J9821A	HP 5406R z12 Switch - Manageable - 6 x Expansion S	5
Aruba J9828A#ABA	HEWLETT PACKARD ENTERPRISE: HP 5400R 700W PoE+ z12 Power Supply US e	10
Aruba J9993A	HP 8-port 1G/10GbE SFP+ v3 z12 Module	3
Aruba J9986A	HP 24p 10/100/1000BASE-T PoE+ v3 z12 Mod	17
Aruba J9990AHP	20-Port 10/100/1000BASE-T PoE+ / 4-Port 1G/10GbE SFP+ MACsec v3 z12 Module	3
Aruba J9150D	HPE Aruba - SFP+ transceiver module - 10 GigE	49
Aruba JL258A	Aruba 2930F 8G PoE+ 2SFP+ Switch	6
Aruba JL558A	HPE Aruba 2930F 48G PoE+ 4SFP+ - switch - 48 ports - managed - rack-mountable	4
Aruba JL255A#ABA	HPE Aruba 2930F 24G PoE+ 4SFP+ Switch Aruba 2930F 24G PoE+ 4SFP+ Switch US en	12
Aruba J4858D	Aruba 1G SFP LC SX 500m MMF Transceiver	14

### MINIMUM HARDWARE SPECIFICATIONS

**The district is willing to accept bids from alternative manufacturers as long as they meet or exceed the current district standard. Please see the section "Trade Names and Alternatives" in this RFQ for further information.**

## PROJECT SPECIFICATIONS

### Section 4: Firewall Equipment

The Goal: To provide qualified vendors with the necessary information and specifications to allow them to respond with a solution that they determine best meets those requirements.

**The District is seeking a firewall solution.**

**The proposed solution price must include a complete bill of materials, applicable sales tax, applicable shipping, and installation/professional services.**

The scope of the project will be as follows:

- All equipment and material should be new. Used, refurbished or repurposed equipment or material will not be acceptable.
- Replace existing firewall with one capable of supporting 12GB throughput and interface speeds, capable of link bonding.

### MINIMUM TECHNICAL REQUIREMENTS

In addition to the requirements listed above, the equipment included in the proposals needs to at least meet the following minimum requirements:

- 12 Gbps firewall throughput
- 6 Gbps throughput with IPS/IDS functionality enabled
- 90,000 New Connections/Sec
- 5,000,000 Maximum SPI Connections
- 6Gbps PN Throughput
- 5.4 Gbps Anti-Malware Inspection Throughput
- Standard support

### MINIMUM HARDWARE SPECIFICATIONS

The district is willing to accept bids from alternative manufacturers as long as they meet or exceed the current district standard. Please see the section "Trade Names and Alternatives" in this RFQ for further information.

### FIREWALL SPECIFICATIONS

Part Number	Description	Quantity
Sonicwall NSA 6650	SonicWall NSA 6650 Network Security Appliance	1
Service	Premium support 3 years	1
Installation	Setup and installation	1

Service Provider must meet the following qualifications to be considered for award. Documentation regarding the following qualifications MUST be included in the Service Provider's proposal. Non-inclusion of applicable documents is basis for disqualification.

1. When providing electronic equipment quotes for switches/hubs/routers, Service Provider must have at least 1 Certified Engineer or equivalent on staff.
2. When providing cable work, Service Provider must be RCDD certified.
3. When providing cable work, Service Provider must provide as-built diagrams in electronic and paper copy formats, and cable test results within 45 days of completion of work.
4. If providing cabling work, Service Provider and its subcontractors must have C-7 or C-10 License and maintain compliance with all required State of California Public Works/Prevailing Wage requirements.
5. If requested by the Applicant, Service Provider must be willing to have employees fingerprinted.
6. Service Provider shall provide with its quote the complete CMAS contract pages, including all pages that show the goods and/or services in Service Provider's quotation submittal. Said products shall be clearly highlighted for ease of identification.
7. Service Provider shall provide references for staff to be associated with project work and implementation.
8. All proposals need to include tax and shipping as separate items in the response.

**Prospective Service Providers are required to submit the following:**

1. Three (3) references describing Service Provider's portfolio experience with comparable projects within a K-12 customer market
2. Service Provider shall provide with its quote the complete CMAS contract pages, including all pages that show the goods and/or services in Service Provider's quotation submittal. Said products shall be clearly highlighted for ease of identification.
3. Service Provider's SPIN number
4. Service Provider's FCC Registration Number (FRN).
5. "Equipment list" completely filled in

Failure by Service Provider to supply these documents shall be considered grounds for disqualification.

**SCHOOL LOCATIONS AND FURTHER INFORMATION**  
*These addresses do not designate address for shipment of materials.*

102657	Canyon Springs Community School	19059 VICCI ST CANYON COUNTRY, CA 91351
229517	Fair Oaks Ranch Community School	26933 N SILVERBELL LN SANTA CLARITA, CA 91387
16049496	Golden Oak Community School	25201 VIA PRINCESSA SANTA CLARITA, CA 91351
102655	Leona Cox Community School	18643 OAKMOOR ST CANYON COUNTRY, CA 91351
102650	Mint Canyon Community School	16400 SIERRA HIGHWAY CANYON COUNTRY, CA 91351
102651	Mitchell Community School	16821 GOODVALE RD CANYON COUNTRY, CA 91387
102652	Pinetree Community School	29156 LOTUSGARDEN DR CANYON COUNTRY, CA 91387
102656	Sulphur Springs Community School	16628 LOST CANYON RD CANYON COUNTRY, CA 91387
102473	Valley View Community School	19414 WEST SIERRA ESTATES DR NEWHALL, CA 91321
16026667	Sulphur Springs Union ESD - Main Office	27000 WEYERHAEUSER WAY SANTA CLARITA, CA 91351

